SAUDI HOME LOANS COMPANY
(A Saudi Closed Joint Stock Company)
FINANCIAL STATEMENTS
For the year ended 31 December 2019
Together with the
Independent auditors' report

# (A Saudi Closed Joint Stock Company) For the year ended 31 December 2019

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(A Saudi Closed Joint Stock Company)

## STATEMENT OF FINANCIAL POSITION

As at 31 December 2019 (Amounts in Saudi Riyals)

<u>ASSETS</u>	<u>Note</u>	31 December <u>2019</u>	31 December 2018 (Restated)	1 January 2018 (Restated)
Cash and cash equivalents Prepaid expenses and other assets, net Advances to property owners Due from related parties Investment Investments in finance lease, net Deferred origination fees Other real estate Right-of-use asset Property and equipment, net Deferred tax assets Intangible assets, net Total assets	4 5 6 7 8 9 10 11 12 13 17 14	54,199,589 63,774,329 2,392,568 765,379 892,850 4,238,416,012 25,791,599 6,963,475 6,309,047 4,767,583 4,563,723 3,157,336 4,411,993,490	79,643,334 37,999,480 5,911,286 897,247 892,850 4,190,325,349 29,810,236 2,829,685  4,065,263 4,068,676 3,562,076 4,360,005,482	25,086,478 23,739,306 11,756,000 1,031,358 892,850 4,158,225,388 32,437,315 1,079,685  4,599,050 2,613,281 4,629,601 4,266,090,312
LIABILITIES AND EQUITY				
Liabilities				
Accounts payable Accrued expenses and other liabilities Advance lease rentals Lease liability Provision for zakat and income tax Tawarruq financing facilities End of service benefits Total liabilities	15 16 12 17 18 19	50,593,077 8,607,271 7,496,185 5,929,977 27,978,017 2,801,922,613 9,376,906 2,911,904,046	30,937,901 6,507,469 7,778,549  36,413,896 2,824,238,161 8,590,316 2,914,466,292	1,755,816 5,841,429 11,604,229  6,655,591 2,828,100,620 7,728,097 2,861,685,782
Equity				
Share capital Statutory reserve Actuarial gains on end of service benefits	20 21 19	1,000,000,000 97,648,519 296,000	1,000,000,000 92,182,397 406,970	1,000,000,000 88,109,628 
Retained earnings  Total equity  Total liabilities and equity		402,144,925 1,500,089,444 4,411,993,490	352,949,823 1,445,539,190 4,360,005,482	316,294,902 1,404,404,530 4,266,090,312

The accompanying notes from (1) to (30) are an integral part of these financial statements.

These financial statements were approved by the Board of Directors of the Company on 1 March 2020 and have been signed on its behalf by the following:

<b>Chief Executive Officer</b>	<b>Chief Financial Officer</b>

(A Saudi Closed Joint Stock Company)

## STATEMENT OF INCOME

## For the year ended 31 December 2019

(Amounts in Saudi Riyals)

		<u>2019</u>	<u>2018</u>
	<u>Notes</u>		(Restated)
Lease finance income		298,571,687	302,058,066
Service fees, net	22	8,782,622	10,156,303
Application and evaluation fee income		4,014,306	2,931,848
Other income			238,472
Total operating income		311,368,615	315,384,689
Einanas ahausas	10	127 200 554	121 600 901
Finance charges	18	137,200,554	131,699,801
General and administrative expenses	23	56,341,279	50,692,295
Provision for expected credit losses	5, 9	11,223,703	32,188,965
Selling and marketing expenses	24	27,877,731	25,023,466
Total operating expenses		232,643,267	239,604,527
Net income before zakat and income tax		78,725,348	75,780,162
Zakat and income tax expense for the current	17		
year		(11,727,305)	(11,047,069)
Zakat for the prior years	17	(12,831,866)	(25,460,798)
Deferred tax	17	495,047	1,455,395
		(24,064,124)	(35,052,472)
Net income after zakat and income tax		54,661,224	40,727,690

The accompanying notes from (1) to (30) are an integral part of these financial statements.

These financial statements were approved by the Board of Directors of the Company on 1 March 2020 and have been signed on its behalf by the following:

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<b>Chief Executive Officer</b>		Chief Financial Officer

# (A Saudi Closed Joint Stock Company) STATEMENT OF COMPREHENSIVE INCOME

## For the year ended 31 December 2019

(Amounts in Saudi Riyals)

	<u>Note</u>	<u>2019</u>	<u>2018</u> (Restated)
Net income after zakat and income tax Other comprehensive income		54,661,224	40,727,690
Item that cannot be reclassified to statement of income Actuarial (losses) / gains on end of service benefits	19	(110,970)	406,970
Total comprehensive income for the year		54,550,254	41,134,660

(A Saudi Closed Joint Stock Company)

## STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

## For the year ended 31 December 2019

(Amounts in Saudi Riyals)

Share

1.000.000.000

**Balance at 31 December 2019** 

	Actuarial gains on end		
Statutory reserve	of service benefits	Retained earnings	Total Equity

296,000

402,144,925

1,500,089,444

For the year ended 31 December 2019

	<u>Note</u>	<u>capital</u>	reserve	<u>benefits</u>	earnings	<b>Equity</b>
Balance at 1 January 2019		1,000,000,000	92,182,397	406,970	352,949,823	1,445,539,190
Net income for the year					54,661,224	54,661,224
Actuarial losses for end of service benefits	19			(110,970)		(110,970)
Total comprehensive (loss) / income for the year				(110,970)	54,661,224	54,550,254
Transfer to statutory reserve	21		5,466,122		(5,466,122)	

97,648,519

For the year ended 31 December 2018 (Restated) Actuarial gains on end Share Statutory General of service Retained Total <u>Note</u> Capital Reserve Reserve **benefits** earnings **Equity** Balance at 1 January 2018, as reported 1,000,000,000 88,109,628 40,604,666 305,676,175 1,434,390,469 Impact of adopting IFRS 9 (32,599,220)(32,599,220)Impact of adopting IAS 12 2,613,281 2,613,281 Reclassification of general reserve to retained earnings 40,604,666 (40,604,666)Balance at 1 January 2018, as restated 1,000,000,000 88,109,628 316,294,902 1,404,404,530 Net income for the year 40,727,690 40,727,690 Actuarial gains for end of service benefits 19 406,970 406,970 Total comprehensive income for the year 40,727,690 406,970 41,134,660 Transfer to statutory reserve 4,072,769 21 (4,072,769)Balance at 31 December 2018, as restated 92,182,397 406,970 352,949,823 1,445,539,190 1,000,000,000

The accompanying notes from (1) to (30) are an integral part of these financial statements.

(A Saudi Closed Joint Stock Company)

## STATEMENT OF CASH FLOWS

## For the year ended 31 December 2019

(Amounts in Saudi Riyals)

	<u>Notes</u>	<u> 2019</u>	<u>2018</u>
OPERATING ACTIVITIES			
Net income before zakat and income tax		78,725,348	75,780,162
Adjustments to reconcile net income to			
net cash generated from operating activities:	2.2	- 22//	2.550.206
Depreciation and amortisation	23	5,326,776	2,778,296
Amortisation of deferred origination fees	10	4,127,500	3,746,170
Provision for expected credit losses	5, 9	11,223,703	32,188,965
Provision for end of service benefits	19 12	1,879,114	1,638,030
Financial charges for lease liability	12	527,396	<del></del>
Net (increase) / decrease in operating assets: Prepaid expenses and other assets, net		(25,671,883)	(15,260,126)
Due from related parties		131,868	134,111
Advances to property owners		3,518,718	5,844,714
Investments in finance lease	9	(63,551,112)	(65,038,974)
Net increase / (decrease) in operating liabilities:		(03,331,112)	(05,050,774)
Accounts payable		19,655,176	29,182,085
Accrued expenses and other liabilities	16	2,099,794	666,040
Advance lease rentals		(282,364)	(3,825,680)
Net cash from operations	•	37,710,034	67,833,793
Zakat and income tax paid	17	(32,995,050)	(6,749,562)
End of service benefits paid	19	(1,203,494)	(368,841)
Deferred origination fees paid	10	(108,863)	(1,119,091)
Net cash generated from operating activities		3,402,627	59,596,299
INVESTING ACTIVITIES	•		
Purchase of property and equipment	13	(1,677,378)	(554,861)
Purchase of intangible assets	14	(1,400,881)	(622,123)
Net cash used in investing activities		(3,078,259)	(1,176,984)
	•	(-)	
FINANCING ACTIVITIES  Additions in Toylormus financing facilities	10	265 496 400	202 470 004
Additions in Tawarruq financing facilities Repayment of Tawarruq financing facilities	18 18	365,486,400 (387,801,948)	282,478,094 (286,340,553)
Payment of Tawarruq Infancing facilities  Payment of principal portion of lease liability	12	(3,452,565)	(200,340,333)
Net cash used in financing activities	12	(25,768,113)	(2.962.450)
Net cash used in financing activities		(25,708,113)	(3,862,459)
Net increase / (decrease) in cash and cash equivalents		(25,443,745)	54,556,856
Cash and cash equivalents at beginning of the year		79,643,334	25,086,478
Cash and cash equivalents at end of the year		54,199,589	79,643,334
Supplemental cash information			
Lease finance income received		296,527,469	292,242,037
Financing charges paid		136,413,453	127,890,454
Supplemental non-cash information:			
Capital work in progress transferred to intangible assets	13		
and property and equipment		2,629,704	930,084
Investments in finance lease transferred to other real estate"		A 122 700	1 750 000
account		4,133,790	1,750,000

The accompanying notes from (1) to (30) are an integral part of these financial statements.

(A Saudi Closed Joint Stock Company)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

## 1. THE COMPANY AND PRINCIPAL ACTIVITIES

Saudi Home Loans Company ("the Company") is a Saudi closed joint stock Company registered in Riyadh, Kingdom of Saudi Arabia under commercial registration no. 1010241934 dated 22 Dhul Al Hijjah 1428H (corresponding to 1 January 2008). The Company operates under Saudi Arabian General Investment Authority license no: 102030072425-01 dated 23 Rajab 1430H (corresponding to 16 July 2009); also the Company is regulated and licensed by the Saudi Arabian Monitory Authority ("SAMA") license no: 14 / A SH /201403 dated 27 Rabi Al-Thani 1435H (corresponding to 27 Feb 2014). The address of the Company is as follows:

Saudi Home Loans Company P.O. Box 27072 Riyadh 11417 Kingdom of Saudi Arabia

The principal activities of the Company is to finance the purchase of houses and residential land and apartments, financing of real estate properties that are developed by all companies operating in the real estate development and financing the establishment of commercial and industrial projects, except in Makkah and Madinah.

## 2. BASIS OF PREPARATION

## a) Statement of compliance

The financial statements of the Company have been prepared:

- in accordance with the International Financial Reporting Standards ("IFRS") as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organisation for Certified Public Accountants ("SOCPA"); and
- in compliance with the Regulations for Companies in the Kingdom of Saudi Arabia and the By-laws of the Company.

The financial statements of the Company as at and for the year ended 31 December 2018, were prepared in accordance with IFRS as modified by SAMA for the accounting of zakat and income tax (relating to the application of IAS 12 "Income Taxes" and IFRIC 21 "Levies" so far as these relate to zakat and income tax.

On 17 July 2019, SAMA instructed the financing companies in the Kingdom of Saudi Arabia to account for the zakat and income taxes in the statement of income. This aligns with the IFRS and its interpretations as issued by the International Accounting Standards Board as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements that are issued by SOCPA (collectively referred to as "IFRS as endorsed in KSA").

Accordingly, the Company changed its accounting treatment for zakat and income tax by retrospectively adjusting the impact in line with IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors" and the effect of this change are disclosed in note 3.A to the financial statements. The Company has adopted IFRS 16 "Leases" on 1 January 2019. The change in accounting policies due to this new standard and treatment of zakat and income tax are disclosed in the Note 3 to the financial statements.

(A Saudi Closed Joint Stock Company)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

#### 2. BASIS OF PREPARATION (CONTINUED)

#### b) Basis of measurement and presentation

These financial statements have been prepared on a historical cost basis, except for the equity investment which is measured at fair value through other comprehensive income ("FVOCI") and end of service benefits liability which is measured at present value of future obligations using the projected unit credit method.

The statement of financial position is stated broadly in order of liquidity.

## c) Functional and presentation currency

These financial statements are presented in Saudi Riyals, which is the functional and presentation currency of the Company. The figures in these financial statements are rounded to the nearest Saudi Riyal.

## d) Critical accounting judgements, estimates and assumptions

The preparation of financial statements in conformity with IFRS as endorsed in the KSA and other standards and pronouncement issued by SOCPA, requires the use of certain critical accounting judgements, estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Such judgements, estimates, and assumptions are continually evaluated and are based on historical experience and other factors, including obtaining professional advices and expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of revision and in future periods if the revision affects both current and future periods.

Significant areas where management have used estimates, assumption or exercised judgement are as follows:

- Provision for expected credit loss on investments in finance lease, and insurance claims receivable on non-performing decease-case leases (Notes 5 and 9)
- Fair value measurement (Note 26)
- End of service benefits liability (Note 19)

## 3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these financial statements are set out below.

## A. Change in accounting policies

The accounting policies used in the preparation of these financial statements are consistent with those used in the preparation of the annual financial statements for the year ended 31 December 2018 except for the adoption of the following new standards and other amendments to the accounting treatment of zakat and income tax mentioned below. Except for the adoption of the new accounting treatment of zakat and income tax and IFRS 16, other changes had no material impact on the financial statements on the current period or prior periods and is expected to have an insignificant effect in future periods. The impact and disclosures pertaining to adoption of IFRS 16 has been illustrated in this note 3(A) and note 12 to the financial statements.

(A Saudi Closed Joint Stock Company)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### A. Change in accounting policies (continued)

Effective from 1 January 2019, the Company has adopted one new accounting standard and an amendment to the accounting treatment for zakat and income tax, the impact of these is explained below:

#### IFRS 16 Leases

Effective 1 January 2019, the Company has adopted a new accounting standard IFRS 16.

Leases that do not transfer to the Company substantially all of the risk and benefits of ownership of the asset are classified as operating leases. Consequently, all of the leases entered into by the Company are all operating leases. Payments made under operating leases are charged to the statement of income on a straight-line basis over the period of the lease.

The Company adopted IFRS 16. The standard replaces the existing guidance on leases, including IAS 17 "Leases", IFRIC 4 "Determining whether an Arrangement contains a Lease", SIC 15 "Operating Leases – Incentives" and SIC 27 "Evaluating the Substance of Transactions in the Legal Form of a Lease".

IFRS 16 was issued in January 2016 and is effective for annual periods commencing on or after 1 January 2019. IFRS 16 stipulates that all leases and the associated contractual rights and obligations should generally be recognised in the Company's statement of financial position, unless the term is 12 months or less or if the leases are for low value assets. Thus, the classification required under IAS 17 into either operating or finance leases is eliminated for lessees. For each lease, the lessee recognises a liability for the lease obligations to be incurred in the future. Correspondingly, a right to use the leased asset is capitalised, which is generally equivalent to the present value of the future lease payments plus directly attributable costs and which is amortised over the useful life.

During the first-time application of IFRS 16, the right-of-use assets is generally measured at the amount of lease liability, using the interest rate at the time of first-time application.

The Company adopted IFRS 16 using the modified retrospective approach. The Company elected to apply the standard to contracts that were previously identified as lease applying IAS 17 and IFRIC 4. The Company therefore did not apply the standard to contracts that were not previously identified as containing a lease applying IAS 17 and IFRIC 4. The Company elected to use the exemptions proposed by the standard on lease contracts for which the lease terms ends within 12 months as of the date of initial application, and lease contracts for which the underlying asset is of low value, whenever applicable.

IFRS 16 transition disclosures also require the Company to present the reconciliation of the off-balance sheet lease obligations as at 31 December 2018. However, all of the Company's lease contracts expired on 31 December 2018 except for one lease contract with remaining 2 months lease term which had an immaterial impact. Hence, there had been no transition adjustment made as at 1 January 2019.

## Accounting for zakat and income tax

As mentioned in note 2(a) to the financial statements, the basis of preparation has been changed for the year ended 31 December 2019 as a result of the issuance of latest instructions from SAMA dated 17 July 2019. Previously, zakat and income tax were recognised in the statement of changes in equity as per SAMA circular no. 381000074519 dated 11 April 2017. With the latest instructions issued by SAMA, the zakat and income tax shall be recognised in the statement of income. The Company has accounted for this change in the accounting for zakat and income tax retrospectively, and the effects of the above change are disclosed in note 17.

(A Saudi Closed Joint Stock Company)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

## 3. <u>SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

#### **B.** Financial instruments

## Classification of financial assets

On initial recognition, a financial asset is classified as measured at: amortized cost, FVOCI or FVTPL. As at 31 December 2019 and 2018, the Company does not have Financial assets at FVTPL.

#### Financial assets at amortized cost

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

#### Financial assets at FVOCI

**Equity Instruments:** On initial recognition, for an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in fair value in OCI. This election is made on an investment-by-investment basis.

## Business model assessment

The Company makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- The stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realizing cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Company's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated- e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Company's stated objective for managing the financial assets is achieved and how cash flows are realized.

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realised in a way that is different from the Company's original expectations, the Company does not change the classification of the remaining financial assets held in that business model but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

(A Saudi Closed Joint Stock Company)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

## 3. <u>SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

#### **B.** Financial instruments (continued)

#### Assessments whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is the fair value of the financial asset on initial recognition. 'Interest' is the consideration for the time value of money, the credit and other basic lending risk associated with the principal amount outstanding during a particular period and other basic lending costs (e.g. liquidity risk and administrative costs), along with interest margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Company considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the company's claim to cash flows from specified assets (e.g. non-recourse asset arrangements); and
- features that modify consideration of the time value of money- e.g. periodical reset of interest rates.

## Classification of financial liabilities

The Company classifies its financial liabilities as measured at amortized cost. Amortized cost is calculated by taking into account any discount or premium on issue funds, and costs that are an integral part of the effective interest rate ("EIR").

## Derecognition

## i. Financial assets

The Company derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognized) and the sum of

- a. the consideration received (including any new asset obtained less any new liability assumed); and
- b. any cumulative gain or loss that had been recognized in OCI is recognized in profit or loss.

In transactions in which the Company neither retains nor transfers substantially all of the risks and rewards of ownership of a financial asset and it retains control over the asset, the Company continues to recognize the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

#### ii. Financial liabilities

The Company derecognizes a financial liability when its contractual obligations are discharged, cancelled, or expire.

(A Saudi Closed Joint Stock Company)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **B.** Financial instruments (continued)

Modification of financial assets and financial liabilities

#### i. Financial assets

If the terms of a financial asset are modified, the Company evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognized with the difference recognized as a derecognition gain or loss and a new financial asset is recognized at fair value.

If the cash flows of the modified asset carried at amortized cost are not substantially different, then the modification does not resulting de-recognition of the financial asset. In this case, the Company recalculates the gross carrying amount of the financial asset and recognizes the amount arising from adjusting the gross carrying amount as a modification gain or loss in profit or loss. If such a modification is carried out because of financial difficulties of the borrower, then the gain or loss is presented together with impairment losses. In other cases, it is presented as interest income.

#### ii. Financial liabilities

The Company derecognizes a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognized at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognized in profit or loss.

## **Impairment**

The Company recognizes provision for ECL on the following financial instruments:

- Investments in finance lease; and
- Insurance claims receivable on non-performing decease-case leases.

No impairment loss is recognized on equity investments.

The Company measures loss allowances at an amount equal to lifetime ECL, except for other financial instruments on which credit risk has not increased significantly since their initial recognition.

12-month ECL are the portions of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date.

## **Measurement of ECL**

ECL is a probability-weighted estimate of credit losses. They are measured as follows:

- financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive); and
- financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows.

(A Saudi Closed Joint Stock Company)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **B.** Financial instruments (continued)

#### Restructured financial assets

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognized and ECL are measured as follows:

- If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset; and
- If the expected restructuring will result in de-recognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of de-recognition to the reporting date using the original effective interest rate of the existing financial asset.

## Credit-impaired financial assets

At each reporting date, the Company assesses whether financial assets carried at amortized cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of exposure on terms that the Company would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganization; and
- or the disappearance of an active market for a security because of financial difficulties.

A lease that has been renegotiated due to deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment.

## Presentation of allowance for ECL in the statement of financial position

Loss allowances for ECL are presented in the statement of financial position for financial assets measured at amortized cost: as a deduction from the gross carrying amount of the assets.

#### Write-off

Investments in finance lease and insurance claims receivable on non-performing decease-case leases are written off (either partially or in full) when there is no realistic prospect of recovery. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Company's procedures for recovery of amounts due. If the amount to be written off is greater than the accumulated loss allowance, the difference is first treated as an addition to the allowance that is then applied against the gross carrying amount. Any subsequent recoveries are credited to impairment charge for credit losses.

(A Saudi Closed Joint Stock Company)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### C. Income / expense recognition

Income from investments in finance lease contracts and financing charges are recognized in interest or loss using the effective interest method. The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to the amortized cost of the financial instrument.

When calculating the effective interest rate for financial instruments other than credit-impaired assets, the Company estimates future cash flows considering all contractual terms of the financial instrument, but not expected credit losses. For credit-impaired financial assets, a credit-adjusted effective interest rate is calculated using estimated future cash flows including expected credit losses.

The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

#### D. Cash and cash equivalents

Cash and cash equivalents comprise of cash on hand and balances with local banks having sound credit rating.

#### E. Investments in finance lease

Investments in finance lease represents net investment in Ijarah leasing contracts which are receivable from customers on account of finance leases. Ijarah is an agreement whereby the Company, acting as a lessor, purchases an asset for lease according to the customer request (lessee), based on his promise to lease the asset for an agreed rent and specific period that could end by transferring the ownership of the leased asset to the lessee.

All leased properties are under the Company's name, except for those where the ownership has been transferred to Arab National Bank (a shareholder) in accordance with the terms of the facilities agreements for Tawarruq financing facilities (refer to Note 18), and for those where the ownership has been kept under the name of Kingdom Installment Company (a shareholder) as a custodian in accordance with the custodian agreement. The contract signed with customer represents an Ijarah contract with irrevocable promises to transfer the ownership, where the legal title of the asset will be passed to the lessee once all Ijarah instalments are settled.

Gross investments in finance lease include the total of future lease payments on finance leases (lease receivables), plus estimated residual amounts receivable. The difference between the lease receivables and the cost of the leased asset is recorded as unearned lease finance income and for presentation purposes, is deducted from the gross investment in finance leases.

## Recognition

The inception of the lease is the earlier of the date of the lease agreement and the date of commitment by the parties to the principal provisions of the lease. At the inception of the lease the amounts to be recognised at the commencement of the lease term are determined.

The commencement of the lease is considered to be the date when the lessee is entitled to exercise its right to use the leased asset. It is the date of initial recognition of the lease. Lease income is recognised over the term of the lease using the net investment method, which reflects a constant periodic rate of return.

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## NOTES TO THE FINANCIAL STATEMENTS

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## 3. <u>SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

#### E. Service fees

Service fees relate to amounts receivable by the Company arising from the sale of a portion of investments in finance lease portfolio to ANB in 2014. These amounts are recoverable by the Company whilst the finance leases are outstanding and are recognised (at predefined rates per the agreements) as the outstanding amounts are settled by the lessees (net of any related expenses) on a monthly basis.

#### F. Application and evaluation fee income

Application and evaluation fee income are charged when the customer submits his application for evaluation to qualify for lease financing. Evaluation fee is non-refundable while application is refundable subject to the success of the evaluation. Application and evaluation fee income are recognised as the transaction is completed or the service, is provided.

Related fees and commission expense are expensed as the transaction is completed or the service is received.

#### G. End of service benefits

The Company operates an end of service benefit plan for its employees based on prevailing Saudi Labour laws. The liability is being accrued based on projected unit credit method. Employees' end of service liability is estimated using average service life of employees, contractual retirement age and historical average salary increments. The liability is discounted using appropriate government bond rate in line with the requirements of IAS 19.

IAS 19 – "Employee Benefits" – amendment clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used. For details of assumptions and estimate, please refer to Note 19.

Remeasurements for actuarial gains and losses are recognised immediately in the statement of financial position with a corresponding credit to retained earnings through other comprehensive income in the period in which they occur. Remeasurements are not reclassified to profit or loss in subsequent periods.

Past service cost are recognised in profit or loss on the earlier of:

- The date of the plan amendment or curtailment, and
- The date the Company recognises related restructuring costs

Interest cost is calculated by applying the discount rate to the net defined benefit liability. The Company recognises the following changes in the net defined benefit obligation in the statement of income:

- Service costs comprising current service costs, past service costs, gains and losses on curtailments and non-routine-settlements
- Net interest expense or income

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## 3. <u>SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

#### H. Property and equipment

Property and equipment are stated at cost less accumulated depreciation. Expenditure on maintenance and repairs is expensed, while expenditure is capitalised only when it is probable that the future economic benefits of the expenditure will flow to the company. Depreciation is provided over the estimated useful lives of the applicable assets using the straight-line method. Leasehold improvements are amortized over the shorter of the estimated useful life or the remaining term of the lease.

The estimated useful lives of the principal classes of assets are as follows:

	Rate
Leasehold improvements	10%
Motor vehicles	25%
Furniture, fixture and office equipment	10%-25%
Computers	25%-33.3%

Depreciation is charged using the straight-line method over its estimated useful life, at the rates specified above, after taking into account residual value. Depreciation on additions is charged from the month the assets are available for use. Gains / losses on disposal of property and equipment, if any, are taken to the statement of comprehensive income in the period in which they arise. Assets having an indefinite useful life are stated at acquisition cost less accumulated impairment losses, if any. The assets residual values, useful lives and methods are reviewed at each reporting date and adjusted, if appropriate, in the statement of financial position.

## I. Other real estate

The Company, in the ordinary course of business, acquires / retains certain real estate against settlement of the investment in finance lease. Such real estate are considered as assets held for sale and are initially stated at the lower of net realisable value of the investment in finance lease and the current fair value of the related properties, less any costs to sell (if material). No depreciation is charged on such real estate.

Subsequent to initial recognition, any subsequent write down to fair value less costs to sell, are charged to the statement of income. Any subsequent revaluation gain in the fair value less costs to sell of these assets to the extent this does not exceed the cumulative write down is recognised in the statement of income. Gains or losses on disposal of these properties are recognised in the statement of income.

## Collateral valuation

To mitigate its credit risks on financial assets, the Company seeks to use collateral, where possible. The collateral is primarily in the form of real estate. The Company's accounting policy for collateral assigned to it through its lending arrangements is in accordance with IFRS 9. Collateral, unless repossessed, is not recorded on the Company's statement of financial position.

However, the fair value of collateral affects the calculation of ECLs. It is generally assessed, at a minimum, at inception and re-assessed on a periodic basis.

To the extent possible, the Company uses active market data for valuing financial assets held as collateral. Non-financial collateral, such as real estate, is valued by independent valuers appointed by the Company.

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## NOTES TO THE FINANCIAL STATEMENTS

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#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### I. Other real estate (continued)

#### Collateral repossessed

The Company's accounting policy relating to collateral repossessed is in accordance with IFRS 9. The Company policy is to determine whether a repossessed asset can be best used for its internal operations or should be sold. Assets determined to be useful for the internal operations are transferred to their relevant asset category at the lower of their repossessed value or the carrying value of the original secured asset. Assets for which selling is determined to be a better option are transferred to assets held for sale at their fair value (if financial assets) and fair value less cost to sell for non-financial assets at the repossession date in line with the Company policy.

## J. Intangible assets

Intangible assets that are acquired by the Company and have finite useful lives and are measured at cost less accumulated amortisation and accumulated impairment.

Intangible assets are amortised on a straight-line basis in the statement of income over their estimated useful lives from the date that they are available for use.

Intangible assets comprise of computer software and their estimated useful life for the current and comparative years is 3-5 years. Amortization method and useful life is reviewed at least end of each reporting period.

## K. Impairment of non - financial assets

An assessment is made at each statement of financial position date to determine whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's, or cash-generating units ("CGU"), fair value less cost to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or group of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years.

## L. Accounting for leases

## Before 1 January 2019, the Company followed the below accounting policy where the Company was the lessee:

Operating leases

Where the Company was a lessee, rental payments were recognised as expenses in the statement of income on a straight-line method basis over the lease contract period.

#### Accounting policy applicable on and after 1 January 2019:

Based on the adoption of IFRS 16 as explained in Note 3, the following accounting policies are applicable effective 1 January 2019.

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## NOTES TO THE FINANCIAL STATEMENTS

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(Amounts in Saudi Riyals)

## 3. <u>SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

#### L. Accounting for leases (continued)

## Right-of-use asset / lease liability

On initial recognition, at inception of the contract, the Company shall assess whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Control is identified if most of the benefits are flowing to the Company and the Company can direct the usage of such assets.

## Right of use assets

The Company applies cost model, and measures right of use asset at cost:

- a. less any accumulated depreciation and any accumulated impairment losses; and
- b. adjusted for any re-measurement of the lease liability for lease modifications.

## Lease liability

On initial recognition, the lease liability is the present value of all remaining payments to the lessor. Subsequent to the commencement date, the Company measures the lease liability by:

- a) Increasing the carrying amount to reflect interest on the lease liability;
- b) Reducing the carrying amount to reflect the lease payments made; and
- c) Re-measuring the carrying amount to reflect any re-assessment or lease modification.

## M. Deferred origination fees

Deferred origination fees comprises of the unamortised portion of commission paid to a shareholder for deals originated through the use of infrastructure, resources and client base of the shareholder. This fee is amortized using the effective interest method over the period of the respective lease contracts.

## N. Advance lease rental

Advance lease rental includes rent received from customers in advance, security deposits and unapplied receipts from the customers.

#### O. Accrued expenses and other liabilities

Accrued expenses and other liabilities include employee related cost, maintenance commitments and legal consultation fees.

## P. Other provision

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each statement of financial position date and are adjusted to reflect the current best estimates.

## Q. Proposed dividend and transfer between reserves

Dividends and appropriations to reserves, except appropriations which are required by law, made subsequent to the statement of financial position date are considered as non-adjusting events and are disclosed in the financial statements in the year in which they are approved / transfers are made.

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## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

## 3. <u>SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

## R. Accounting for zakat and income tax

#### Income tax

The income tax expense or credit for the period is the tax payable on the current period's taxable income, based on the applicable income tax rate for each jurisdiction, adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

Adjustments arising from the final income tax assessments are recorded in the period in which such assessments are made. The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate adjusted for the changes in deferred tax assets and liabilities attributable to the temporary differences and to the unused tax losses.

## IFRIC Interpretation 23 Uncertainty over Income Tax Treatment ("the Interpretation")

The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12. It does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. The Interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately
- The assumptions an entity makes about the examination of tax treatments by taxation authorities
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates
- How an entity considers changes in facts and circumstances

The Company has to determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty needs to be followed.

## **Deferred** tax

Deferred tax is provided using the liability method on temporary differences arising between the carrying amounts of assets and liabilities for financial reporting purposes and amounts used for the taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the reporting date. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available, and the credits can be utilized. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefits will be realised.

Deferred tax assets and liabilities are offset where there is a legally enforceable right to offset current tax assets and liabilities and where the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognised in statement of income, except to the extent that it relates to items recognised in OCI or directly in equity. In this case, the tax is also recognised.

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## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

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## 3. <u>SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

#### R. Accounting for zakat and income tax (continued)

#### Zakat

The Company is subject to zakat in accordance with the regulations of the General Authority of Zakat and Income Tax ("GAZT"). Zakat expense is charged to the statement of income. Zakat is not accounted for as income tax and as such no deferred tax is calculated relating to zakat.

## S. Transactions with related parties

The Company has related party relationships with related companies, associated companies, directors and key management personnel and entities over which the directors or key management personnel are able to exercise significant influence. The Company in the normal course of business carries out transactions with various related parties. Amounts due from and to related parties are disclosed in the relevant notes.

## T. Foreign currency transactions

Foreign currency transactions are translated into Saudi Riyals at the rates of exchange prevailing at the time of the transactions. Monetary assets and liabilities denominated in foreign currencies at the statement of financial position date are translated at the exchange rates prevailing at that date. Gains and losses from settlement and translation of foreign currency transactions are included in the statement of comprehensive income.

#### U. Expenses

General and administrative expenses are expenses related to the day-to-day operations of the business including rent, insurance, utilities and salaries. The Company follows accrual basis of accounting to record the general and administrative expenses and recognised as expenses in the statement of income in the period in which they are incurred. Expenses that are deferred for more than one financial period are allocated to expenses over such periods using historical cost.

Sales and marketing expenses excluding compensation cost are those expenses that relates to sales and marketing representatives.

## V. Value Added Tax ("VAT")

The Company collects VAT from its customers for qualifying services provided, and make VAT payments to its vendors for qualifying payments. On a monthly basis, net VAT remittances are made to the GAZT representing VAT collected from its customers, net of any recoverable VAT on payments. Unrecoverable VAT is borne by the Company and is either expensed or in the case of property, equipment, and intangibles payments, is capitalized and either depreciated or amortized as part of the capital cost.

## 4. CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash on hand and current account balances with bank.

	<u>2019</u>	<u>2018</u>
Cash in hand	22,500	17,500
Bank current accounts	54,177,089	79,625,834
	54,199,589	79,643,334

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## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

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## 5. PREPAID EXPENSES AND OTHER ASSETS, NET

Prepaid expenses and other assets comprise of the following:

	<u>Note</u>	<u>2019</u>	<u>2018</u>
Insurance claims receivable on decease-case leases		36,111,870	25,171,311
VAT receivable		22,791,195	8,366,174
Due from Real Estate Development Fund (REDF)	5.1	9,354,696	
Advance tax		3,783,371	3,460,872
Prepaid financing facility fees (IFC)		1,409,800	1,723,096
Legal claim		1,018,356	1,018,356
Prepaid financing facility fees (GIB)		862,500	1,537,500
SFLRC registration charges		718,200	
Prepaid software maintenance		450,630	843,621
Prepaid financing facility interest (IFC)			4,662,866
Prepaid insurance		43,447	3,686,186
Prepaid rent			561,922
Employees' advances and receivables		130,818	144,199
Others		691,846	43,000
		77,366,729	51,219,103
Allowance for provision for:			
- ECL on insurance claims receivable on non-			
performing decease-case leases		(12,098,311)	(12,201,267)
- Legal claims		(1,494,089)	(1,018,356)
		63,774,329	37,999,480

All insurance claims receivable on non-performing decease-case leases are classified as stage 3 in accordance with IFRS 9.

**5.1** The due from REDF balance represents the Company's claim from REDF. These are downpayments for the properties which the Company have paid for in advance on behalf of REDF and now await reimbursement.

## 6. ADVANCES TO PROPERTY OWNERS

This balance represents the amounts of certified cheques issued under the property owners' name, for the purchase of properties of the Company's Ijarah contracts (approved deals) and for which the transfer of title deeds, in the name of the Company, is in process. These certified cheques are submitted by official Company representatives directly at the Registration Office at the time of title deed transfer. Risk and reward of such Ijarah contracts are not transferred as at the date of statement of financial position.

## 7. RELATED PARTY TRANSACTIONS

In accordance with IAS 24 "Related Party Disclosures", parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form. Related parties may enter into transactions which unrelated parties might not, and transactions between related parties may not be done on the same terms, conditions and amounts as transactions between unrelated parties.

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## NOTES TO THE FINANCIAL STATEMENTS

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## 7. RELATED PARTY TRANSACTIONS

The Company in its ordinary course of business transacts with the following related parties. The terms of those billings and charges are on an agreed basis with these related parties:

<u>Name</u>	<u>Relationship</u>
Arab National Bank (ANB)	Shareholder
Dar Al Arkan	Shareholder
International Financial Corporation (IFC)	Shareholder
Kingdom Instalment company	Shareholder
Afwaf Investment Company	Affiliate
ANB Metlife	Affiliate

The significant related party transactions during the year are as follows:

	<u>2019</u>	<u>2018</u>
Tawaruq financing charges (ANB)	103,241,287	109,898,506
Tawaruq financing charges (IFC)	10,059,030	9,126,319
Residential units purchased from (Dar Al Rakan)	20,038,669	4,310,776
Service fees, net (Note 22)	8,782,622	10,156,303
Deferred origination fees (ANB) (Note 10)	108,864	1,119,091
Rent charged by an affiliate	2,179,941	1,882,090

The following related party balances are included in the statement of financial position as at 31 December:

	<u>2019</u>	<u>2018</u>
Loan obtained from a shareholder (ANB)	1,900,010,120	2,216,981,529
Loan obtained from a shareholder (IFC)	172,186,266	187,500,000
Prepaid financing facility fees (IFC)	1,409,800	1,723,096
Takaful protection coverage (ANB Metlife)		8,236,857
Prepaid interest expense (IFC)		4,662,866
Deferred origination fees (ANB) (Note 10)	25,791,599	29,810,236
Due from related parties related to service fees (ANB)		
(Note 22)	765,379	897,247

## Compensation for key management personnel

The Company considers the chief executive officer and chief operating officer as key management personnel and their compensation is detailed below:

	<u>2019</u>	<u>2018</u>
Salaries	2,108,571	3,214,908
End of service benefits	175,714	272,902
Other allowances	799,825	960,485
	3,084,110	4,448,295

## 8. <u>INVESTMENT</u>

Article 18/1 of the financial leasing law issued by royal decree no. M/48 dated 13/08/1433, corresponding to 7 July 2012, states that "subject to the provision of the Company's law, a joint stock company or more shall be established with licence from SAMA, whose purpose is to register leasing contracts.

Pursuant to Article 18/1 of the financial leasing law, Saudi Financial Lease Contract Registry Company ("SFLRC") was established on 3/2/1439, corresponding to 23 October 2017, under CR No. 1010612415, and SAMA approval no. 381000124076 dated 23/12/1438, corresponding to 14 September 2017.

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## NOTES TO THE FINANCIAL STATEMENTS

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#### 8. INVESTMENT (CONTINUED)

This Company has been set up by SAMA as a means to further regulate the market and facilitate transfer of leases between suppliers of finance and counterparties. SIJIL has 700,000 shares of SR 10 each. These 700,000 shares have been divided between finance lease companies registered and operating in Saudi Arabia. On 17 December 2017, Saudi Home Loans Company purchased 89,285 shares at SR 10 each, amounting to SR 892,850.

In 2019, the SFLRC has started its operations and accordingly charged the Company registration charges amounting to SR 0.72 million.

As at 1 January 2018, with the implementation of IFRS 9, the Company has elected to classify this equity investment as FVOCI. As at the date of these financial statements, the carrying value of this investment is not materially different to its fair value.

## 9. INVESTMENTS IN FINANCE LEASE - NET

This balance represents net investments in finance lease as summarized below:

	<u>2019</u>	<u>2018</u>
Minimum lease payments		
Performing leases	6,627,877,566	6,515,280,546
Non-performing leases	292,442,761	317,694,471
<b>Investments in finance lease - gross</b>	6,920,320,327	6,832,975,017
Less: Unearned finance income	(2,603,677,993)	(2,575,750,005)
Investments in finance lease before impairment	4,316,642,334	4,257,225,012
Less: Allowance for expected credit losses	(78,226,322)	(66,899,663)
<b>Investments in finance lease – net</b>	4,238,416,012	4,190,325,349
Less: Current portion	(272,351,588)	(262,693,122)
Less: Accrued finance lease receivable	(42,143,170)	(40,098,952)
Non-current portion	3,923,921,254	3,887,533,275

Investments represent net investment in finance lease. Total number of outstanding lease agreements as at 31 December 2019 is 6,909 (31 December 2018: 6,597).

The Company generates substantially all of its revenues from leasing real estate in the Kingdom of Saudi Arabia. Gross amounts due in relation to the finance leases are due from individual customers. Title deeds of the underlying properties are in the name of the Company, except for those where the ownership has been transferred to Arab National Bank (a shareholder) in accordance with the terms of the facility agreement for Tawaruq Financing facilities (refer to note 18), and for those where the ownership has been kept under the name of Kingdom Instalment Company (a shareholder) as a custodian in accordance with the custodian agreement.

9.1 The movement in the allowance for expected credit losses for investments as at 31 December is shown below:

	31 December
	<u>2019</u>
Closing loss allowance as at 31 December 2018	66,899,663
Charge for the year, net	11,326,659
Balance at the end of the year	78,226,322
	31 December
	<u>2018</u>
Closing loss allowance as at 31 December 2017 (calculated under IAS 39)	12,203,770
Amounts restated through opening retained earnings	23,506,880
Opening loss allowance as at 1 January 2018 (calculated under IFRS 9)	35,710,650
Charge for the year, net	31,189,013
Balance at the end of the period	66,899,663

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## 9. <u>INVESTMENTS IN FINANCE LEASE – NET (CONTINUED)</u>

## 9.2 The credit quality of investments in finance lease is as follows:

31 December 2019						
	12-month <u>ECL</u>	Life time ECL not credit <u>impaired</u>	Life time ECL credit <u>impaired</u>	<u>Total</u>		
Gross carrying amount	3,680,819,462	438,006,927	197,815,945	4,316,642,334		
Allowance for expected credit losses Net carrying amount	(989,755) 3,679,829,707	(28,117,460) 409,889,467	(49,119,107) 148,696,838	(78,226,322) 4,238,416,012		
	<u>31 De</u>	cember 2018				
	12-month	Life time ECL not credit	Life time ECL credit	Track!		
	<u>ECL</u>	<u>impaired</u>	<u>impaired</u>	<u>Total</u>		
Gross carrying amount Allowance for	3,520,021,639	469,193,929	268,009,444	4,257,225,012		
expected credit losses Net carrying amount	(1,573,096) 3,518,448,543	(10,168,698) 459,025,231	(55,157,869) 21,285,1575	(66,899,663) 4,190,325,349		

The related staging movements of the investments in finance lease and the related allowance for expected credit losses are disclosed in Note 25.

## 9.3 Maturity profile of the lease payments is as follows:

		2019		2018
<u>Year</u>	Minimum lease payments	Unearned <u>finance income</u>	Investments in <u>finance lease</u>	Investments in <u>finance lease</u>
Within one year	610,449,589	295,954,831	314,494,758	302,792,074
Year two	555,864,394	275,303,636	280,560,759	270,292,349
Year three	542,657,587	254,189,614	288,467,973	277,119,582
Year four	525,005,173	232,791,305	292,213,868	282,973,398
Year five and later	4,686,343,584	1,545,438,607	3,140,904,976	3,124,047,609
	6,920,320,327	2,603,677,993	4,316,642,334	4,257,225,012

#### Collateral

The Company in the ordinary course of lending activities holds collateral as security to mitigate credit risk. These collaterals are primarily title deeds in the name of the Company, for properties that have been leased out to the portfolio of investments in finance lease. As at 31 December 2019, the carrying amount of gross non-performing leases amounted to SR 177.05 million (2018: SR 183.31 million) and the fair value of identifiable real estate collateral held against them amounted to SR 214.71 million (2018: SR 241.80 million). The Company has a policy to value every year, all real estate properties leased out, by involving approved appraisers

## 10. <u>DEFERRED ORIGINATION FEES</u>

Deferred origination fees comprise of the unamortized portion of commission paid to Arab National Bank, a shareholder for deals originated through the use of its infrastructure, resources and client base. This fee is amortized using the effective rate method over the period of the respective lease contracts.

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## 10. <u>DEFERRED ORIGINATION FEES (CONTINUED)</u>

<u>2019</u>	<u>2018</u>
25,791,599 (2,908,196) 22,883,403	29,810,236 (3,137,011) 26,673,225
<u>2019</u>	<u>2018</u>
29,810,236 108,863 (4,127,500)	32,437,315 1,119,091 (3,746,170) 29,810,236
	25,791,599 (2,908,196) 22,883,403 2019 29,810,236 108,863

## 11. OTHER REAL ESTATE

The Company repossesses real estate assets against settlement of over-due long-term investments in finance lease as follows:

	<u>2019</u>	<u>2018</u>
At beginning of the year	2,829,685	1,079,685
Repossession during the year	4,133,790	1,750,000
At end of the year	6,963,475	2,829,685

## 12. RIGHT-OF-USE ASSET / LEASE LIABILITY

The Company has three lease contracts with different lessors for the lease of premises of the Head Office in Riyadh, Dammam Branch and Jeddah Branch. All contracts started during 2019.

Details on the three contracts are as follows:

<b>Lease liability</b>	<b>Riyadh</b>	<b>Dammam</b>	<u>Jeddah</u>	<b>Total</b>
Undiscounted cash flows based on lease terms	6,241,972	1,115,730	2,500,000	9,857,702
Lease liability, 1 January 2019	5,125,399		2,164,738	7,290,137
Additions during the period	540,747	1,024,262		1,565,009
Payment of lease liability	(2,080,656)	(371,909)	(1,000,000)	(3,452,565)
Amortisation of discount	283,306	47,204	196,886	527,396
Lease liability, 31 December 2019	3,868,796	699,557	1,361,624	5,929,977
Right-of-use asset				
Right-of-use asset, 1 January 2019	5,125,399		2,164,738	7,290,137
Additions during the period	540,747	1,024,262		1,565,009
Accumulated depreciation	(1,828,631)	(284,520)	(432,948)	(2,546,099)
Right-of-use asset, 31 December 2019	3,837,515	739,742	1,731,790	6,309,047

The Company calculates the present value of the three contracts using the Company's incremental borrowing rate of 5% over the lease term and amortises the right-of-use asset using the straight-line method over the lease term.

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## NOTES TO THE FINANCIAL STATEMENTS

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## 13. PROPERTY AND EQUIPMENT, NET

14.

			Furniture, fixtures and			
31 December 2019	Leasehold improvements	Vehicles	office <u>equipment</u>	Computers	Work-in- process	Total
Cost	mprovements	Venicies	equipment	Computers	process	10111
Balance at beginning of						
the year	5,369,647	495,001	5,776,840	8,109,001	402,651	20,153,140
Additions	232,050		257,628	739,145	448,555	1,677,378
Balance at end of the year	5,601,697	495,001	6,034,468	8,848,146	851,206	21,830,518
Accumulated depreciatio	n					
Balance at beginning of						
the year	3,608,472	372,856	4,893,018	7,213,531		16,087,877
Charge for the year	319,522	84,850	194,126	376,560		975,058
Balance at end of the year	3,927,994	457,706	5,087,144	7,590,091		17,062,935
Net book value	1,673,703	37,295	947,324	1,258,055	851,206	4,767,583
	Leasehold		Furniture, fixtures and office		Work-in-	
<b>31 December 2018</b>	<u>improvements</u>	<b>Vehicles</b>	<u>equipment</u>	<b>Computers</b>	process	<u>Total</u>
Cost						
Balance at beginning of		40 - 004				
the year	5,344,150	495,001	5,767,407	7,835,970	155,751	19,598,279
Additions <b>Balance at end of the</b>	25,497		9,433	273,031	246,900	554,861
year	5,369,647	495,001	5,776,840	8,109,001	402,651	20,153,140
Accumulated depreciatio	n					
Balance at beginning of						
the year	3,275,401	266,561	4,676,849	6,780,418	<del>-</del> -	14,999,229
Charge for the year	333,071	106,295	216,169	433,113	<del>-</del> -	1,088,648
Balance at end of the year	3,608,472	372,856	4,893,018	7,213,531		16,087,877
Net book value	1,761,175	122,145	883,822	895,470	402,651	4,065,263
INTANGIBLE ASSET		_ <del></del>		<u>=</u>	_ <del></del>	_ <del></del>
INTANGIBLE ASSET	<u> </u>					
<u>Cost</u>					<u>2019</u>	<u>2018</u>
Balance at beginning of	the year			8,97	73,012	8,350,889
Additions					00,881	622,123
Balance at end of the ye				10,37	73,893	8,973,012
Accumulated amortisa				(F 44	0.026	(2.701.000)
Balance at beginning of	tne year					(3,721,288)
Charge for the year Balance at end of year						(1,689,648) (5,410,936)
Net book value					57,336	3,562,076
THE BOOM FUILLE						3,302,070

Intangible assets comprise of computer software purchased by the Company for its business and major upgrades in the computer software to meet business requirements.

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## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

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## 15. ACCOUNTS PAYABLE

On 8 April 2018, the Company has entered into an agreement with the Ministry of Housing ("MOH") where the Company purchases properties owned by MOH and enter into Ijarah finance lease contracts with Saudi nationals as part of the government's initiative to provide support to Saudis who want to own houses. As part of the agreement, the Company will only pay the purchase price of the properties once the title deed of the properties are successfully transferred in the name of the Company.

As at 31 December 2019, the Company's accounts payable includes an amount due to MOH totalling to SAR 41.53 million (31 December 2018: 22.59). This represents purchase price of the properties where the Company has already entered into Ijarah finance lease contracts with customers while the title deeds are yet to be transferred in the name of the Company.

## 16. ACCRUED EXPENSES AND OTHER LIABILITIES

	<u>2019</u>	<u>2018</u>
Employees' related expenses	5,570,132	5,357,186
Accrued insurance charges	1,421,442	
Accrued legal and consultation fees	370,000	296,255
Provision for maintenance on finance lease contracts	424,800	404,279
Accrued brokerage fees	16,980	33,840
Others	803,917	415,909
Total	8,607,271	6,507,469

## 17. PROVISION FOR ZAKAT AND INCOME TAX

Zakat is a levy as defined by the GAZT in the Kingdom of Saudi Arabia on the Saudi shareholders. Income tax charge for the year has been calculated based on adjusted net income of the Company attributable to Non-Saudi shareholders at the rate of 20% per annum.

The Company has filed its zakat and income tax returns for the years from 2008 up to 2017.

## Prior years zakat settlement

In February 2019, the Company received a settlement agreement from the GAZT to settle the outstanding assessments relating to zakat for the financial years from 2014 to 2017 and provides a settlement calculation method for financial year 2018. The Company has accepted this settlement agreement where an advance payment of SR 5.07 million (20% of the settlement amount) was paid in March 2019 while the remaining balance will be paid in 5 equal instalments due in December each year. The first instalment which was in December 2019 was paid.

Furthermore, the Company has received final settlement letter from GAZT dated 26 June 2019 to clear all outstanding assessments for the years from 2008 to 2013. The final assessment requires the Company to pay additional zakat of SR 12.8 million. The Company accepted the settlement and paid the amount to GAZT.

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## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

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## 17. PROVISION FOR ZAKAT AND INCOME TAX (CONTINUED

## 2019 zakat new regulations

The GAZT has issued the implementing rules and regulations under Ministerial Decree No. 2216 dated 7 Rajab 1440H (corresponding to 14 March 2019) in respect to the calculation of zakat of financing activities which was applied by the Company effective 1 January 2019. Based on this, the Company has recognised zakat expense amounting to SR 6.95 million for the year ended 31 December 2019.

The change in the accounting treatment for zakat and income tax (as explained in note 3) has the following impact on the line items of the statements of income, statement of financial position and changes in shareholders' equity:

## For the year ended 31 December 2018:

Financial statement impacted	Account	As reported, for the year ended 31 December 2018	Effect of restatement	As restated, for the year ended 31 December 2018:
Statement of changes in equity	Provision for zakat and income tax (retained earnings)	36,507,867	(36,507,867)	
Statement of income	Zakat and income tax expense		(35,052,472)	(35,052,472)

## As at 31 December 2018:

position

Financial statement impacted	Account	As reported as at 31 December 2018	ĺ	As restated, as at 31 December 2018:
Statement of financial position	Deferred tax assets	-	4,068,676	4,068,676
Statement of financial position	Retained earnings	348,881,147	4,068,676	352,949,823
As at 1 January 2018:		As reported,		As reported,
Financial statement impacted	Account	as at 1 January 2018	Effect of restatement	as at 1 January 2018
Statement of financial		2010		
position	Deferred tax assets	-	2,613,281	2,613,281
Statement of financial	Retained earnings	305,676,175	2,613,281	308,289,456

The change has had no impact on the statement of cash flows for the year ended 31 December 2018.

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## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

## 17. PROVISION FOR ZAKAT AND INCOME TAX (CONTINUED

On the basis of materiality, the deferred tax arising from the adjustment upon first time adoption of IFRS 9 (i.e. expected credit losses) was recognised by the Company in profit or loss for the year ended 31 December 2019.

The movements in the Company's provision for zakat and income tax for the year ended 31 December are as follows:

	<u>2019</u>	<u>2018</u>
Balance, beginning of the year	36,413,896	6,655,591
Provision for zakat for the current year	6,945,907	5,986,633
Provision for zakat for the previous years	12,831,866	25,366,827
Provision for income tax for the current year	4,781,398	5,060,436
Income tax adjustment		93,971
Payment during the year	(32,995,050)	(6,749,562)
Balance, end of the year	27,978,017	36,413,896

The Company's provision for income tax for the year ended 31 December is computed as follows:

Income tax	<u>2019</u>	<u>2018</u>
Taxable net income	93,848,752	110,489,813
Non-Saudi portion of the adjusted net income	19,708,238	23,202,860
Finance charges in excess of allowed amount	4,541,956	2,227,049
Non-Saudi share of utilized provisions previously added		
back to the taxable income	(343,204)	(127,728)
	23,906,990	25,302,181
Income tax for the year (20%)	4,781,398	5,060,436
Deferred income tax	31 December <u>2019</u>	31 December  2018 (Restated)
Balance at the beginning of the year	4,068,676	2,613,281
Movement during the period	495,047	1,455,395
Balance at end of the year	4,563,723	4,068,676

The Company's deferred tax assets arise primarily from employees' end of service benefits liability, allowance for expected credit losses on investment in finance lease and depreciation of property and equipment.

Beginning balance	Recognised in the statement of income	Ending balance
342,873	(29,366)	313,507
360,793	33,037	393,830
3,365,010	491,376	3,856,386
4,068,676	495,047	4,563,723
	342,873 360,793 3,365,010	342,873 (29,366) 360,793 33,037 3,365,010 491,376

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## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

## 17. PROVISION FOR ZAKAT AND INCOME TAX (CONTINUED)

2018	Beginning balance	Recognised in the statement of income	Ending balance
Deductible temporary difference			
Depreciation of property and equipment	318,399	24,474	342,873
Provision for end of service benefits liability	324,580	36,213	360,793
Provision for credit losses	1,970,302	1,394,708	3,365,010
Balance at end of the period / year	2,613,281	1,455,395	4,068,676

## 18. TAWARRUQ FINANCING FACILITIES

	2019	2018
Current portion of facilities	421,615,415	643,677,938
Non-current portion of facilities	2,372,498,640	2,173,082,129
Total excluding financial charges	2,794,114,055	2,816,760,067
Accrued Tawaruq financing charges	7,808,558	7,478,094
Total including financial charges	2,801,922,613	2,824,238,161

This item represents the Tawarruq financing facilities from Arab National Bank (shareholder) ("ANB"), International Finance Corporation (Shareholder) ("IFC"), Gulf International Bank ("GIB") and National commercial Bank ("NCB") to finance the investments in finance lease.

All facilities are secured by promissory notes and assignment of contracts and proceeds from investments in finance lease, these facilities bear finance charges at interest margin plus 6 months SAIBOR. Facility repayment schedule is based on equal semi-annual or quarter payment.

The movements during the year ended 31 December are as follows:

	<u>2019</u>	<u>2018</u>
Balance as at beginning of the year	2,824,238,161	2,824,238,161
Borrowings made during the year	357,677,842	275,000,000
Repayment during the year	(380,323,854)	(282,671,806)
Finance charge accrued during the year	137,200,554	131,699,801
Finance charge repayments during the year	(136,870,090)	(127,890,454)
Balance as at end of the year	2,801,922,613	2,824,238,161
The outstanding balance for these facilities is as follows:	-010	

	<u>2019</u>	<u>2018</u>
Arab National Bank	1,900,010,120	2,216,981,529
Gulf International Bank	401,395,147	419,756,632
International Finance Corporation	172,186,266	187,500,000
National Commercial Bank	328,331,080	
Total facility balance	2,801,922,613	2,824,238,161

The finance charge related to these facilities is as follows:

	<u>2019</u>	<u>2018</u>
ANB Tawarruq Facility	103,241,287	109,898,506
GIB Tawarruq Facility	20,761,994	12,674,976
IFC Tawarruq Facility	10,059,030	9,126,319
NCB Tawarruq Facility	3,138,243	
Total Finance Charge	137,200,554	131,699,801

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## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

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## 18. TAWARRUQ FINANCING FACILITIES (CONTINUED)

Details of the facilities and outstanding balance thereon is as follows:

		Facility	Outstanding	Current	Non-current
<b>Maturity date</b>		<u>amount</u>	<b>balance</b>	<u>portion</u>	<u>portion</u>
June 2021	ANB	500,000,000	233,663,460	10,893,174	222,770,286
March 2022	ANB	500,000,000	54,925,629	13,637,955	41,287,675
June 2022	ANB	650,000,000	427,430,815	19,042,950	408,387,865
October 2023	ANB	500,000,000	386,355,209	18,684,660	367,670,548
October 2023	ANB	150,000,000	115,203,473	5,570,687	109,632,786
August 2020	ANB	206,696,969	170,545,023	170,545,023	
January 2021	ANB	350,000,000	306,285,940	17,535,960	288,749,980
July 2023	ANB	400,000,000	205,600,571	20,024,139	185,576,432
		3,256,696,969	1 000 010 120	275,934,548	1,624,075,572
		3,230,090,909	1,900,010,120	413,334,340	1,024,075,572
May 2020	GIB	300,000,000	257,376,216	93,376,216	164,000,000
May 2020 July 2023	GIB GIB				
•		300,000,000	257,376,216	93,376,216	164,000,000
•		300,000,000 150,000,000	257,376,216 144,018,931	93,376,216 6,018,931	164,000,000 138,000,000
July 2023	GIB	300,000,000 150,000,000 <b>450,000,000</b>	257,376,216 144,018,931 <b>401,395,147</b>	93,376,216 6,018,931 <b>99,395,147</b>	164,000,000 138,000,000 <b>302,000,000</b>
July 2023 September 2034	GIB NCB	300,000,000 150,000,000 <b>450,000,000</b> 282,074,992	257,376,216 144,018,931 <b>401,395,147</b> 277,553,526	93,376,216 6,018,931 <b>99,395,147</b> 18,984,784	164,000,000 138,000,000 <b>302,000,000</b> 258,568,742
July 2023 September 2034	GIB NCB	300,000,000 150,000,000 <b>450,000,000</b> 282,074,992 50,602,850	257,376,216 144,018,931 <b>401,395,147</b> 277,553,526 50,777,554	93,376,216 6,018,931 <b>99,395,147</b> 18,984,784 3,548,228	164,000,000 138,000,000 <b>302,000,000</b> 258,568,742 47,229,326

Tawarruq financing facilities are scheduled for repayment as follows:

Year	<u>2019</u>	<u>2018</u>
2019		651,156,032
2020	429,423,974	378,684,891
2021	808,243,838	765,313,314
2022	517,313,016	824,958,924
2023	760,804,289	157,250,000
2024	53,428,524	31,250,000
2025	37,803,524	15,625,000
2026 - 2034	194,905,448	
	2,801,922,613	2,824,238,161

## 19. END OF SERVICE BENEFITS

The Company operates an 'End of service benefit plan' for its staffs based on the prevailing Saudi Labour Laws. As at 31 December 2019, actuarial valuation was carried out by the Company which estimated the plan liability to be SR 9.38 million.

The amounts recognized in the statement of financial position and movement in the obligation during the year based on its present value are as follows:

	<u>2019</u>	<u>2018</u>
Defined benefit obligation at the beginning of the year	8,590,316	7,728,097
Current service cost	1,465,902	1,379,289
Interest cost on defined benefit obligation	413,212	258,741
Benefits paid/payable to outgoing members during the year	(1,203,494)	(368,841)
Actuarial (gain) / loss on obligation	110,970	(406,970)
Defined benefit obligation at the end of the year	9,376,906	8,590,316

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#### For the year ended 31 December 2019

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## 19. <u>END OF SERVICE BENEFITS (CONTINUED)</u>

Amounts charged to the statements of income and comprehensive income for the year are as follows:

	<u>2019</u>	<u>2018</u>
Current service cost	1,465,902	1,379,289
Interest cost on defined benefit obligation	413,212	258,741
Cost recognised in the statement of income	1,879,114	1,638,030
Actuarial losses / (gain) on obligation recognised in OCI	110,970	(406,970)
Total defined benefit cost recognised during the year	1,990,084	1,231,060

The re-measurement recognised in other comprehensive income comprise of the following:

	<u>2019</u>	<u>2018</u>
Gain / (loss) from change in financial assumptions	327,991	375,700
Loss due to change in demographic assumptions	(840)	
(Loss) / gain from change in experience assumptions	(216,181)	31,270
Actuarial re-measurement of the defined benefit obligation	110,970	(406,970)

The principal actuarial assumptions in respect of the employee benefit scheme are as follows:

	<u>2019</u>	<u>2018</u>
Discount rate	2.95%	4.55%
Expected rate of salary increase	2.95%	5.0%
Normal retirement age	60	60

During 2019, the discount rate has been reduced to SR 2.95% to reflect the current market yields of sovereign bonds considering the average duration of the defined benefit obligation of 10 years. Furthermore, management has reduced the expected salary increase rate to SR 2.95% based on the recent available trend on salary increases of the Company's employees.

Assumptions regarding future mortality are set based on actuarial advice in accordance with the published statistics and experience in the region.

The maturity profile of the defined benefit obligation is as follows:

	<u>2019</u>	<u>2018</u>
Weighted average duration of the defined benefit obligation	10.00	9.96
Distribution of timing of benefit payments		
Year 1	514,065	472,332
Year 2	1,048,836	542,942
Year 3	669,863	1,080,285
Year 4	740,403	685,393
Year 5	799,588	986,323
Year 6-10	7,298,055	7,749,453

The table below illustrates the sensitivity of the defined benefit obligation valuation as at 31 December 2019 and 2018 to the discount rate and the expected rate of salary increase while other assumptions remain constant.

	<u>2019</u>	<u>2018</u>
Discount rate, +0.5%	(469,679)	(428,735)
Discount Rate, -0.5%	469,679	428,735
Expected rate of salary increase, +0.5%	364,120	298,125
Expected rate of salary increase, -0.5%	(364,120)	(298,125)

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## NOTES TO THE FINANCIAL STATEMENTS

#### For the year ended 31 December 2019

(Amounts in Saudi Riyals)

## 20. SHARE CAPITAL

The authorised, issued and fully paid share capital of the company consists of 100 million shares of SAR 10 each (2018: 100 million shares of SAR 10 each).

The ownership of the company's share capital is as follows:

	No. of shares	Share capital
Arab National Bank	40,000,000	400,000,000
Dar Al Arkan Real Estate Development Company	15,000,000	150,000,000
Kingdom Instalment Company	9,000,000	90,000,000
Youssef bin Abdullah Al Shalash	8,000,000	80,000,000
Tareq Mohammad Al Jarallah	6,000,000	60,000,000
Hathlool Bin Saleh Al Hathlool	6,000,000	60,000,000
International Finance Corporation	5,000,000	50,000,000
Abdulatif Bin Abdullah Al Shalash	5,000,000	50,000,000
Inma Almadaen Company	4,000,000	40,000,000
Daem Al Khaleej Company	2,000,000	20,000,000
Total	100,000,000	1,000,000,000

## 21. STATUTORY RESERVES

In accordance with the Company's By-laws, minimum 10% of the annual net income is required to be transferred to a statutory reserve until this reserve equals 30% of the capital. This reserve is not available for dividend distribution.

## 22. SERVICE FEE, NET

In 2014, the Company entered into an Asset Sale Agreement with Arab National Bank ("ANB") to sell investments in finance lease with a carrying value of SR 706.5 million represented by 1,404 deals. This comprised of three transactions executed on March 27, 2014, May 22, 2014, and July 20, 2014 ("sold portfolio") respectively.

As part of this Asset Sale Agreement, ANB and the Company also signed an agreement in relation to this sold portfolio to be recognised, based on an agreed profit-sharing schedule built upon monthly instalments from this sold portfolio to compensate for the administrative services provided by the Company which is based on market rate. ANB has no recourse to the Company in relation to any default/loss on the outstanding balance of the investments in finance lease and related insurance claims receivable, if any. Thus, all substantial risks and rewards associated with the sold portfolio were transferred to ANB at the time of sale in 2014 hence derecognized by the Company.

Fees earned from sold portfolio during the period ended 31 December 2019 is SR 8.78 million (SR 10.16 million during the period ended 31 December 2018).

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## NOTES TO THE FINANCIAL STATEMENTS

#### For the year ended 31 December 2019

(Amounts in Saudi Riyals)

## 23. GENERAL AND ADMINISTRATIVE EXPENSES

	<u>Notes</u>	<u>2019</u>	<u>2018</u>
Employees' salaries and other benefits		40,360,818	36,377,403
Consultation fees		2,833,910	3,203,521
Depreciation and amortisation	12,13, 14	5,326,786	2,778,296
Software support charges		1,632,094	1,137,781
Rent			2,754,063
Telecommunication expenses		693,216	780,782
Travel expenses		768,906	666,943
Bank charges and other commission		589,902	484,042
VAT expense		425,799	460,896
Repairs and maintenance		343,739	402,644
Recruitment related expenses		227,430	351,910
Printing and stationery		136,129	179,029
Withholding tax		28,520	58,568
Others		2,974,030	1,056,417
		56,341,279	50,692,295

Other expense mainly include provision for legal claims, subscription expenses and various expenses.

## 24. SELLING AND MARKETING EXPENSES

	<u>2019</u>	<u>2018</u>
Insurance expenses	13,243,357	13,725,755
Origination expenses	4,127,500	3,746,170
Sales, collection & title commission	4,376,422	2,793,278
Marketing expenses	3,626,879	2,564,798
Evaluation fees	2,282,185	1,989,840
Others	221,388	203,625
	27,877,731	25,023,466

#### 25. FINANCIAL RISK MANAGEMENT

The Board of Directors is responsible for the overall risk management approach and for approving the risk management strategies and principles. The Board has appointed the Credit and Risk Management Committee, which has the responsibility to monitor the overall risk process within the Company.

The Credit and Risk Management Committee has the overall responsibility for the development of the risk strategy and implementing principles, frameworks, policies and limits. The Credit and Risk Management Committee is responsible for managing risk decisions and monitoring on risk levels and reports on a quarterly basis to the Credit and Risk Management Committee.

## Credit risk

The Company manages exposure to credit risk, which is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Credit exposures arise principally in investments in finance lease. The Company assesses the probability of default of counterparties using internal rating tools.

The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties, and continually assessing the creditworthiness of counterparties. The Company's risk management policies are designed to identify, to set appropriate risk limits, and to monitor the risks and adherence to limits. Actual exposures against limits are monitored on regularly basis.

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## 25. FINANCIAL RISK MANAGEMENT (CONTINUED)

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Company's performance to developments affecting a particular industry or geographical location.

The Company seeks to manage its credit risk exposure through diversification of lending activities to ensure that there is no undue concentration of risks with individuals or groups of customers in specific locations or business. Management monitors the market value of collateral obtained during its review of the adequacy of the impairment allowance for credit losses. The Company regularly reviews its risk management policies and systems to reflect changes in markets products and emerging best practice.

The Company regularly reviews its risk management policies and systems to reflect changes in markets products and emerging best practice.

## i. Credit quality analysis

**a)** The following table sets out information about the credit quality of financial assets measured at amortized cost as at 31 December.

	31 December 2019			
		Life time ECL	Lifetime ECL	
		not credit	credit	
Investments in finance lease	12 month ECL	<u>impaired</u>	<u>impaired</u>	<u>Total</u>
Gross carrying amounts	3,680,819,462	438,006,927	197,815,945	4,316,642,334
ECL	(989,755)	(28,117,460)	(49,119,107)	(78,226,322)
Net carrying amount	3,679,829,707	409,889,467	148,696,838	4,238,416,012
		31 Decem	ber 2019	
Insurance claims receivable on		Life time ECL	Lifetime ECL	
non-performing decease-case		not credit	credit	
leases	12 month ECL	<u>impaired</u>	<u>impaired</u>	<b>Total</b>
Gross carrying amounts			36,111,870	36,111,870
ECL			(12,098,311)	(12,098,311)
Net carrying amount			24,013,559	24,013,559
		31 Decem	aber 2018	
		Life time ECL	Lifetime ECL	
		not credit	credit	
Investments in finance lease	12 month ECL	<u>impaired</u>	<u>impaired</u>	<u>Total</u>
Gross carrying amounts	3,520,021,639	469,193,928	268,009,445	4,257,225,012
ECL	(1,573,096)	(10,168,698)	(55,157,869)	(66,899,663)
ECL Net carrying amount	(1,573,096) 3,518,448,543	(10,168,698) 459,025,230	(55,157,869) 212,851,576	(66,899,663) 4,190,325,349
			212,851,576	
		459,025,230	212,851,576	
		459,025,230 <b>31 Decem</b>	212,851,576	
Net carrying amount  Insurance claims receivable	3,518,448,543	459,025,230  31 Decem Life time	212,851,576 aber 2018	
Net carrying amount		31 Decemble Life time ECL not	212,851,576  aber 2018  Lifetime	
Net carrying amount  Insurance claims receivable on non-performing decease-	3,518,448,543 12 month	31 Decem Life time ECL not credit	212,851,576  aber 2018  Lifetime ECL credit	4,190,325,349
Net carrying amount  Insurance claims receivable on non-performing decease-case leases	3,518,448,543 12 month ECL	31 Decem Life time ECL not credit impaired	212,851,576  aber 2018  Lifetime ECL credit impaired	4,190,325,349 <u>Total</u>

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## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

#### 25. FINANCIAL RISK MANAGEMENT (CONTINUED)

## b) Amounts arising from ECL – Significant increase in credit risk

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and expert credit assessment.

The objective of the assessment is to identify whether a significant increase in credit risk has occurred for an exposure by comparing:

- the remaining lifetime probability of default (PD) as at the reporting date; with
- the remaining lifetime PD for this point in time that was estimated at the time of initial recognition of the exposure (adjusted where relevant for changes in prepayment expectations).

The Company groups its investments in finance lease into Stage 1, Stage 2, Stage 3, as described below:

Stage 1: When the investments in finance lease are first recognised, the Company recognises an allowance based on 12 months ECLs. Stage 1 investments in finance lease also include those where the credit risk has improved and the investments in finance lease has been reclassified from Stage 2.

Stage 2: When the investments in finance lease has shown a significant increase in credit risk since origination, the company records an allowance for the Lifetime ECL. Stage 2 investments in finance lease also include those where the credit risk has improved and the investments in finance lease has been reclassified from Stage 3.

Stage 3: Investments in finance lease considered credit-impaired. The Company records an allowance for the Lifetime ECL.

## ii. Generating the term structure of PD

Days past due is the primary input into the determination of the PD term structure. The Company collects performance and default information about its credit risk exposures, analyses the relationships between its historical default rates and macro-economic factors. The key macro-economic indicators are gross national savings, gross domestic product, general government revenue and total investment apart from the relationship of multiple variables which were tested and used in the development of macroeconomic overlaid PD term structures.

## iii. Determining whether credit risk has increased significantly

The criteria for determining whether credit risk has increased significantly vary by portfolio and include quantitative changes in PDs and qualitative factors, including a backstop based on delinquency.

The credit risk of a particular exposure is deemed to have increased significantly since initial recognition if, based on the Company's quantitative modelling. Using its expert credit judgment and, where possible, relevant historical experience, the Company may determine that an exposure has undergone a significant increase in credit risk based on particular qualitative indicators that it considers are indicative of such and whose effect may not otherwise be fully reflected in its quantitative analysis on a timely basis.

As a backstop, the Company considers that a significant increase in credit risk occurs no later than when an asset is more than 30 days past due. Days past due are determined by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received. Due dates are determined without considering any grace period that might be available to the borrower.

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## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

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#### 25. FINANCIAL RISK MANAGEMENT (CONTINUED)

The Company monitors the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increases in credit risk before an exposure is in default:
- the criteria do not align with the point in time when an asset becomes 30 days past due; and
- there is no unwarranted volatility in loss allowance from transfers between 12-month PD (stage 1) and lifetime PD (stage 2).

## iv) Modified financial assets

The contractual terms of a debt instrument may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the customer. An existing debt instrument whose terms have been modified may be derecognized and the renegotiated debt instrument recognized as a new debt instrument at fair value in accordance with the accounting policy.

When the terms of a financial asset are modified and the modification does not result in derecognition, the determination of whether the asset's credit risk has increased significantly reflects comparison of:

- its remaining lifetime PD at the reporting date based on the modified terms; with
- the remaining lifetime PD estimated based on data at initial recognition and the original
- contractual terms.

If the modification results in derecognition, the determination of whether the asset's credit risk has increased significantly reflects a comparison of the following:

- risk of default at the reporting date (based on modified contractual terms); and
- the risk of default based on the modified terms.

The modified terms usually include extending the maturity, changing the timing of interest payments and amending the terms of debt instrument covenants.

For financial assets, which are modified, the estimate of PD reflects whether the modification has improved or restored the Company's ability to collect interest and principal. As part of this process, the Company evaluates the borrower's payment performance against the modified contractual terms and considers various behavioural indicators.

Generally, a customer needs to demonstrate consistently good payment behaviour over a period of time before the exposure is no longer considered to be credit-impaired / default or the risk of default is considered to have decreased such that the loss allowance reverts to being measured at an amount equal to 12-month ECL.

## v) Definition of 'Default'

The Company considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to Company in full; or
- the borrower is past due more than 90 days on any material credit obligation to the Company. In assessing whether a borrower is in default the Company considers indicators that are:
- qualitative- e.g. breaches of covenant;
- quantitative- e.g. overdue status and non-payment on another obligation of the same issuer to the Company;

The definition of default largely aligns with that applied by the Company for regulatory capital purposes.

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## NOTES TO THE FINANCIAL STATEMENTS

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#### 25. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### vi) Incorporation of forward-looking information

The Company incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL. The expected credit losses have been determined using three different, forward-looking scenarios – Baseline, Upturn and Downturn. The ECL for each of the scenario is calculated and weighted by the likelihood of that scenario is occurring.

The base case represents a most-likely outcome and is aligned with information used by the Company for other purposes such as strategic planning and budgeting. The other scenarios represent more optimistic and more pessimistic outcomes. Periodically, the Company carries out stress testing of more extreme shocks to calibrate its determination of these other representative scenarios.

The Company has identified and documented key drivers of credit risk and credit losses for its portfolio and, using an analysis of historical data, has estimated relationships between macroeconomic variables and credit risk and credit losses. Listed below are the key independent variables selected on the basis of correlation used as at 31 December 2019:

- Gross national savings
- Gross domestic product
- General government revenue
- Total investment

Predicted relationships between the key indicators and default and loss rates on various portfolios of financial assets have been developed based on analyzing historical data over the past 10 to 15 years.

#### vii) Measurement of ECL

The key inputs into the measurement of ECL are the following risk estimates:

- i. probability of default (PD);
- ii. loss given default (LGD); and
- iii. exposure at default (EAD).

PD estimates are estimates at a certain date, which are calculated, based on statistical rating models, and assessed using rating tools tailored for high net worth individuals' portfolio. These rating models are based on both quantitative and qualitative factors. If a counterparty or exposure migrates between rating classes, then this will lead to a change in the estimate of the

associated PD. Furthermore, the PD term structure is estimated considering the contractual maturities of exposures.

LGD is the magnitude of the likely loss if there is a default. The Company estimates LGD based on the history of recovery rates of claims against defaulted counterparties. LGD estimation considers the structure, any sale of collateral, and recovery costs of any collateral that is integral to the financial asset. Due to sparse historical defaults, the quantitative LGD estimates are adjusted based on expert judgement overlay to arrive at the 23% final haircut.

EAD represents the expected exposure in the event of a default. The Company derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract including amortization. The EAD of a financial asset is its gross carrying amount.

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## NOTES TO THE FINANCIAL STATEMENTS

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## 25. FINANCIAL RISK MANAGEMENT (CONTINUED)

As described above, and subject to using a maximum of a 12-month PD for financial assets for which credit risk has not significantly increased, the Company measures ECL considering the risk of default over the maximum contractual period over which it is exposed to credit risk, even if, for risk management purposes, the Company considers a longer period. The maximum contractual period extends to the date at which the Company has the right to require repayment of an advance or terminate a loan commitment or guarantee.

For portfolios in respect of which the Company has limited historical data or depending on the materiality of portfolio, qualitative adjustment is used to supplement any internally available data

#### c. Loss allowance

The following table shows reconciliations from the opening to the closing balance of the gross carrying amount of the investment in finance lease and related loss allowance account.

	Lifetime ECL as at 2019			
Investments in finance lease before	12 Month	Not credit	Credit	
impairment	$\mathbf{ECL}$	<u>impaired</u>	<u>impaired</u>	<b>Total</b>
Opening balance at 1 January	3,520,021,639	469,193,929	268,009,444	4,257,225,012
Transfer to 12 Month ECL	200,830,212	(178,401,887)	(22,428,325)	
Transfer to Lifetime ECL(not credit impaired)	(146,189,110)	212,512,015	(66,322,905)	
Transfer to Lifetime ECL (credit impaired)	(16,386,581)	(23,595,303)	39,981,884	
Net change for the period	122,543,302	(41,701,827)	(21,424,153)	59,417,322
Closing balance	3,680,819,462	438,006,927	197,815,945	4,316,642,334

Closing balance	3,000,013,402	430,000,327	197,013,943	4,310,042,334
		Lifetime ECL as at 2019		
	12 Month	Not credit	Credit	-
Loss allowance	<b>ECL</b>	<u>impaired</u>	<u>impaired</u>	<b>Total</b>
Opening balance at 1 January	1,573,096	10,168,698	55,157,869	66,899,663
Transfer to 12 Month ECL	88,664	(81,027)	(7,637)	
Transfer to Lifetime ECL (not credit impaired	(64,932)	3,581,993	(3,517,061)	
Transfer to Lifetime ECL (credit impaired)	(8,076)	(561,526)	569,602	
Net change for the period	(598,997)	15,009,322	(3,083,666)	11,326,659
Closing balance	989,755	28,117,460	49,119,107	78,226,322
		Lifetime ECI	L as at 2019	
	12 Month	Not credit	Credit	-
Insurance claims receivable	<b>ECL</b>	<u>impaired</u>	<u>impaired</u>	<b>Total</b>
Opening balance at 1 January	8,902,954		16,268,357	25,171,311
Net change for the period	11,110,955		(170,396)	10,940,559
Closing balance	20,013,909		16,097,961	36,111,870
Crossing buttinee				
		Lifetime EC	L as at 2019	
	12 Month	Not credit	Credit	_
Loss allowance	ECL	<u>impaired</u>	impaired	Total
Opening balance at 1 January	<del></del>		12,201,267	12,201,267
Net change for the period			(102,956)	(102,956)
Closing balance			12,098,311	12,098,311

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## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

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## 25. FINANCIAL RISK MANAGEMENT (CONTINUED)

	Lifetime ECL as at 2018			
Investments in finance lease before	12 Month	Not credit	Credit	
impairment	ECL	Impaired	impaired	<u>Total</u>
Opening balance at 1 January	3,645,864,984	419,471,067		4,193,936,039
Transfer to 12 Month ECL	85,431,008	(77,823,790)	(7,607,218)	
Transfer to Lifetime ECL (not credit impaired)	(253,260,010)	263,980,907	(10,720,897)	
Transfer to Lifetime ECL (credit impaired)	(71,096,580)	(97,418,636)	168,515,216	
Net change for the period	113,082,237	(39,015,619)	(10,777,645)	63,288,973
Closing balance	3,520,021,639	469,193,929	268,009,444	4,257,225,012
		Lifetime EC	L as at 2018	
	12 Month	Not credit	Credit	_
Loss allowance	ECL	impaired	<u>impaired</u>	<u>Total</u>
Opening balance at 1 January	1,585,378	10,343,110	23,782,162	35,710,650
Transfer to 12 Month ECL	39,814	(36,652)	(3,162)	
Transfer to Lifetime ECL (not credit				
impaired) Transfer to Lifetime ECL (credit	(99,922)	297,686	(197,764)	
impaired)	(26,877)	(2,234,713)	2,261,590	
Net change for the period	74,703	1,799,267	29,315,043	31,189,013
Closing balance	1,573,096	10,168,698	55,157,869	66,899,663
		Lifetime FC	L as at 2018	
	12 Month	Not credit	Credit	_
Insurance claims receivable	ECL	impaired	impaired	<u>Total</u>
Opening balance at 1 January	7,041,966		15,311,114	22,353,080
Net change for the period	1,860,988		957,243	2,818,231
Closing balance	8,902,954		16,268,357	25,171,311
		Tife! To	2010	m . 1
			L as at 2018	<u>Total</u>
Loss allowance	12 Month ECL	Not credit impaired	Credit impaired	
Opening balance at 1 January	<u> </u>	<u></u>	11,201,315	11,201,315
Net change for the period			999,952	999,952
			12,201,267	12,201,267
Closing balance				

#### d. Collateral

Company in the ordinary course of lending activities hold collateral as security to mitigate credit risk in the investments in finance lease portfolio. This collateral mostly include financial guarantees and real estate. The collateral is managed against relevant exposures at their net realizable values. For financial assets that are credit impaired at the reporting period, quantitative information about the collateral held as security is needed to the extent that such collateral mitigates credit risk.

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## NOTES TO THE FINANCIAL STATEMENTS

#### For the year ended 31 December 2019

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## 25. FINANCIAL RISK MANAGEMENT (CONTINUED)

The amount of collateral held as security for investments in finance lease that are credit-impaired as at 31 December 2019 are as follows:

Loan to Value (SAR 000)	<u> 2019</u>	<u>2018</u>
Less than 50%	15,830	55,755
51-70%	82,358	58,924
More than 70%	116,523	127,118
Total	214,711	241,797

## Liquidity risk

Liquidity risk is the risk that the Company will be unable to meet its net funding requirements. Liquidity risk can be caused by market disruptions or credit downgrades, which may cause certain sources of funding to dry up immediately.

Management monitors the maturity profile of the Company's assets and liabilities based on the remaining period at the balance sheet date to the contractual maturity date to ensure that adequate liquidity is maintained. All liabilities are contractually payable on a current basis. The table below shows an analysis of financial assets and liabilities according to when they are expected to be recovered or settled.

2019	No contractual maturity	Within 3 months	3-12 months	1-5 years	Over 5 years	Total
Assets						
Cash and bank balances	54,199,589	142 (50 011	401 115 500		4 221 000 505	54,199,589
Invest. in finance lease (gross)				2,124,436,183	4,231,089,795	
Prepaid expenses and other assets Advances to property owners		15,592,244 2,392,568	18,319,328	450,000		34,361,572 2,392,568
Due from related parties		765,379				765,379
Total assets	54.199.589		439.434.866	2,124,886,183	4.231.089.795	
Total assets		102,12>,002	105,10 1,000	2,12 1,000,100	1,201,000,700	7,012,000,100
	No					
	contractual	Within 3	3-12			
2019	maturity	months	months	1-5 years	Over 5 years	Total
Liabilities		40.044.747	201 270 220	• 100 <b>-</b> 00 < 0		
Tawarruq financing facilities				2,139,789,668		2,801,922,613
Accounts payable		23,920,326	24,339,788	2,332,963		50,593,077
Advances received from customers		7,496,185				7,496,185
Acc. expenses and other liabilities <b>Total liabilities</b>		8,607,271	405 710 016	2,142,122,631	222 708 072	8,607,271 2,868,619,146
Net	54,199,589	74,360,475	33,715,850		3,998,380,823	
1461	34,177,307	74,300,473	33,713,030	-17,230,440	3,770,300,023	4,143,420,207
	No					
	No contractual	Within 3	3-12			
2018		Within 3 months	3-12 months	1-5 years	Over 5 years	Total
Assets	contractual			1-5 years	Over 5 years	
Assets Cash and bank balances	contractual maturity 79,643,334	months	months			79,643,334
Assets Cash and bank balances Invest. in finance lease (gross)	contractual maturity 79,643,334	months 144,603,510	months  435,784,083	2,164,305,405		79,643,334 6,832,975,017
Assets Cash and bank balances Invest. in finance lease (gross) Prepaid expenses and other assets	contractual maturity 79,643,334	months 144,603,510 3,483,360	months	2,164,305,405 862,500		79,643,334 6,832,975,017 14,651,742
Assets Cash and bank balances Invest. in finance lease (gross) Prepaid expenses and other assets Advances to property owners	contractual maturity 79,643,334	months 144,603,510 3,483,360 5,911,286	months 435,784,083 10,305,882	2,164,305,405		79,643,334 6,832,975,017 14,651,742 5,911,286
Assets Cash and bank balances Invest. in finance lease (gross) Prepaid expenses and other assets Advances to property owners Due from related parties	contractual maturity 79,643,334	months 144,603,510 3,483,360 5,911,286 897,247	months 435,784,083 10,305,882	2,164,305,405 862,500 	4,088,282,019	79,643,334 6,832,975,017 14,651,742 5,911,286 897,247
Assets Cash and bank balances Invest. in finance lease (gross) Prepaid expenses and other assets Advances to property owners	contractual maturity 79,643,334	months 144,603,510 3,483,360 5,911,286 897,247	months 435,784,083 10,305,882	2,164,305,405 862,500	4,088,282,019	79,643,334 6,832,975,017 14,651,742 5,911,286 897,247
Assets Cash and bank balances Invest. in finance lease (gross) Prepaid expenses and other assets Advances to property owners Due from related parties	contractual maturity 79,643,334	months 144,603,510 3,483,360 5,911,286 897,247	months 435,784,083 10,305,882	2,164,305,405 862,500 	4,088,282,019	79,643,334 6,832,975,017 14,651,742 5,911,286 897,247
Assets Cash and bank balances Invest. in finance lease (gross) Prepaid expenses and other assets Advances to property owners Due from related parties	79,643,334 79,643,334	months 144,603,510 3,483,360 5,911,286 897,247	months 435,784,083 10,305,882	2,164,305,405 862,500 	4,088,282,019	79,643,334 6,832,975,017 14,651,742 5,911,286 897,247
Assets Cash and bank balances Invest. in finance lease (gross) Prepaid expenses and other assets Advances to property owners Due from related parties	79,643,334 	months  144,603,510 3,483,360 5,911,286 897,247 154,895,403	months 435,784,083 10,305,882	2,164,305,405 862,500  2,165,167,905	4,088,282,019	79,643,334 6,832,975,017 14,651,742 5,911,286 897,247
Assets Cash and bank balances Invest. in finance lease (gross) Prepaid expenses and other assets Advances to property owners Due from related parties Total assets  2018 Liabilities	rontractual maturity  79,643,334  79,643,334  No contractual	months  144,603,510 3,483,360 5,911,286 897,247 154,895,403  Within 3 months	months  435,784,083 10,305,882 446,089,965  3-12 months	2,164,305,405 862,500  2,165,167,905	4,088,282,019  4,088,282,019 Over 5 years	79,643,334 6,832,975,017 14,651,742 5,911,286 897,247 6,934,078,626
Assets Cash and bank balances Invest. in finance lease (gross) Prepaid expenses and other assets Advances to property owners Due from related parties Total assets  2018 Liabilities Tawarruq financing facilities	rontractual maturity  79,643,334  79,643,334  No contractual	months  144,603,510 3,483,360 5,911,286 897,247 154,895,403  Within 3 months  42,169,650	months  435,784,083 10,305,882 446,089,965  3-12 months 601,508,288	2,164,305,405 862,500  2,165,167,905 1-5 years	4,088,282,019  4,088,282,019 Over 5 years	79,643,334 6,832,975,017 14,651,742 5,911,286 897,247 6,934,078,626 <b>Total</b> 2,824,238,161
Assets Cash and bank balances Invest. in finance lease (gross) Prepaid expenses and other assets Advances to property owners Due from related parties Total assets  2018 Liabilities Tawarruq financing facilities Accounts payable	rontractual maturity  79,643,334  79,643,334  No contractual	months  144,603,510 3,483,360 5,911,286 897,247 154,895,403  Within 3 months  42,169,650 8,346,412	months  435,784,083 10,305,882 446,089,965  3-12 months	2,164,305,405 862,500  2,165,167,905 1-5 years	4,088,282,019  4,088,282,019 Over 5 years	79,643,334 6,832,975,017 14,651,742 5,911,286 897,247 6,934,078,626  Total  2,824,238,161 30,937,901
Assets Cash and bank balances Invest. in finance lease (gross) Prepaid expenses and other assets Advances to property owners Due from related parties Total assets  2018 Liabilities Tawarruq financing facilities Accounts payable Advances received from customers	rontractual maturity  79,643,334  79,643,334  No contractual maturity	months  144,603,510 3,483,360 5,911,286 897,247 154,895,403  Within 3 months  42,169,650 8,346,412 7,778,549	months  435,784,083 10,305,882 446,089,965  3-12 months 601,508,288 22,591,489	2,164,305,405 862,500  2,165,167,905 1-5 years	4,088,282,019  4,088,282,019  Over 5 years  23,103,093	79,643,334 6,832,975,017 14,651,742 5,911,286 897,247 6,934,078,626  Total  2,824,238,161 30,937,901 7,778,549
Assets Cash and bank balances Invest. in finance lease (gross) Prepaid expenses and other assets Advances to property owners Due from related parties Total assets  2018 Liabilities Tawarruq financing facilities Accounts payable Advances received from customers Acc. expenses and other liabilities	rontractual maturity  79,643,334  79,643,334  No contractual maturity	months  144,603,510 3,483,360 5,911,286 897,247 154,895,403  Within 3 months  42,169,650 8,346,412 7,778,549 6,507,469	months  435,784,083 10,305,882 446,089,965  3-12 months  601,508,288 22,591,489	2,164,305,405 862,500  2,165,167,905 1-5 years	4,088,282,019  4,088,282,019  Over 5 years  0 23,103,093	79,643,334 6,832,975,017 14,651,742 5,911,286 897,247 6,934,078,626  Total  2,824,238,161 30,937,901 7,778,549 6,507,469
Assets Cash and bank balances Invest. in finance lease (gross) Prepaid expenses and other assets Advances to property owners Due from related parties Total assets  2018 Liabilities Tawarruq financing facilities Accounts payable Advances received from customers	rontractual maturity  79,643,334  79,643,334  No contractual maturity	months  144,603,510 3,483,360 5,911,286 897,247 154,895,403  Within 3 months  42,169,650 8,346,412 7,778,549 6,507,469 64,802,080	months  435,784,083 10,305,882 446,089,965  3-12 months  601,508,288 22,591,489	2,164,305,405 862,500  2,165,167,905 1-5 years 3 2,157,457,130  7 2,157,457,130	4,088,282,019  4,088,282,019  Over 5 years  23,103,093	79,643,334 6,832,975,017 14,651,742 5,911,286 897,247 6,934,078,626  Total  2,824,238,161 30,937,901 7,778,549

(A Saudi Closed Joint Stock Company)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

#### 25. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Market risk

Market Risk is the risk that the fair value or future cash flows of the financial instruments will fluctuate due to changes in market variables such as commission rates, foreign exchange rates, and equity prices.

The following table depicts the sensitivity to a reasonable possible change in commission rates, with other variables held constant, on the Company's statement of income or equity.

		<u>Sensitivity analysis</u>				
	Increase/ decrease in <u>basis points</u>	Sensitivity of finance <u>charges</u>	12 months or less	More than 12 months	<u>Total</u>	
Tawarruq Financing	+10	8,029,353	2,243,110	5,786,243	8,029,353	
Facilities	-10	(8,029,353)	(2,243,110)	(5,786,243)	(8,029,353)	

#### **Currency risk**

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Company is subject to fluctuations in foreign exchange rates in the normal course of its business. The Company did not undertake significant transactions in currencies other than Saudi Riyals and US Dollars.

## 26. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market is accessible by the Company. Financial instruments comprise of Ijarah receivables and investments.

#### Fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

All financial assets (including lease receivables) and financial liabilities are measured at amortized cost. The carrying amounts of all financial assets and financial liabilities measured at amortized cost approximate their fair values except for net investments in finance leases. The fair value of net investment in finance lease is determined using discounted cash flow technique using credit adjusted SIBOR. The expected rates are determined based on the risk profile of lease receivables and current commission rates.

(A Saudi Closed Joint Stock Company)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

#### 26. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

Tawarruq financing facilities bear floating rate of interest based on SIBOR and hence, there is no difference between the carrying value and fair value. Other financial liabilities such as accounts payable and accrued expenses and other liabilities approximate their fair values due to them being short-term in nature.

There had been no inter-level transfers during the year.

The fair value of net investments in finance leases and investment are as follows:

		31 December 2019			
	Carrying				
	<u>Value</u>	Level 1	Level 2	Level 3	<u>Total</u>
Net investments in	4,238,416,012			4,233,224,682	4,233,224,682
finance leases					
Investment	892,850			892,850	892,850
Total				4,234,117,532	4,234,117,532
			31 D	December 2018	
	Carrying				
	<u>Value</u>	Level 1	Level 2	Level 3	<u>Total</u>
Net investments in	4,190,325,349			4,185,195,879	4,185,195,879
finance leases					
Investment	892,850			892,850	892,850
Total				4,186,088,729	4,186,088,729

## 27. CAPITAL MANAGEMENT

The Company manages and controls its capital structure and liquidity needs in order to safeguard the Company's ability to meet its future obligations and growing plans and continue as a going concern. The Company monitors the adequacy of its capital using below measures:

2019

2018 (Restated)

	<u> </u>	<u>2010 (Restated)</u>
	Total capital ratio %	Total capital ratio %
Capital ratio	22.80	23.83

The capital ratio above is calculated by dividing the Company's total share capital with the weighted average total assets of the Company as at year-end. The Company has a capital of SR 1 billion (100 million share).

The Company also raised Tawarruq financing to fund investments in finance lease and to help achieve the differential between cost of funds and financing income from net investment in finance lease

## 28. <u>COMMITMENT AND CONTINGENCIES</u>

The Company faces during its normal activity some lawsuits and other claims related to the nature of its activity, however, significant claims are not expected to result from the outstanding lawsuits as at the financial statements date.

(A Saudi Closed Joint Stock Company)

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

(Amounts in Saudi Riyals)

## 29. <u>PROSPECTIVE CHANGES IN THE INTERNATIONAL FINANCIAL REPORTING FRAMEWORK</u>

The Company has chosen not to early adopt the following new standards and amendments to IFRS which have been issued but not yet effective for the Company's accounting years beginning on 1 January 2019.

- Amendments to References to Conceptual Framework in IFRS Standards
- Definition of Business (Amendments to IFRS 3)
- Definition of Material (Amendmen ts to IAS 1 and IAS 8)
- Sale of Contribution of Assets between an Investor and its associate or Joint Venture (Amendments to IFRS 10 and IAS 28)
- Insurance contracts (IFRS 17)

The Company does not anticipate that these will have a significant impact on the Company's financial statements.

## 30. BOARD OF DIRECTORS APPROVAL

These financial statements were approved by the Board of Directors on 6 Rajab 1441H corresponding to 1 March 2019.